FLORIDA ASSOCIATION OF SELF INSURED

ROARING 20s

51st Annual Educational Conference & Trade Show
October 4 - 7, 2020
Ritz Carlton Naples
Naples, Florida
June 2020

All FASI Supporters:

The Florida Association of Self Insureds 51st Annual Educational Conference & Trade Show is scheduled for October 4 - 7, 2020, at the Ritz Carlton, 280 Vanderbilt Beach Rd, Naples, FL. We invite you to participate in our conference by exhibiting your product or service at our Trade Show. To reserve exhibit space, please complete the enclosed Trade Show Registration Form and return it to FASI Headquarters by August 15, 2020.

For those companies that would like to exhibit and sponsor or wish to support the organization financially, there are a variety of sponsorship opportunities available, such as the Welcome Reception and the Dinner & Casino Party. Please see the enclosed Sponsorship Agreement Form for more information.

If you need a room at the Ritz Carlton Naples, call 239-598-3300. The special room rate is $192 single/double. Be sure to mention that you are attending the FASI meeting in order to receive the special group rate. Special FASI room block rates are available until August 21, 2020. The hotel always sells out over our dates. Call now to reserve your room.

FASI provides you several opportunities to interact with our members. We are one of the few Florida-based organizations that serves the needs of your target clients and the groups that serve them. The Welcome Reception, a Continental Breakfast, the Exhibitors’ Showcase & Luncheon, as well as informal time on the Ritz property, are all opportunities to meet and network with our members. It’s easy to meet the right people in a great environment.

The exhibit schedule is as follows:

**SUNDAY, OCTOBER 4**

<table>
<thead>
<tr>
<th>Event</th>
<th>Start Time</th>
<th>End Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exhibit Move-In</td>
<td>12:00 p.m.</td>
<td>4:30 p.m.</td>
</tr>
<tr>
<td>Welcome Reception with Exhibitors</td>
<td>6:00 p.m.</td>
<td>7:30 p.m.</td>
</tr>
</tbody>
</table>

**MONDAY, OCTOBER 5**

<table>
<thead>
<tr>
<th>Event</th>
<th>Start Time</th>
<th>End Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Continental Breakfast with Exhibitors</td>
<td>7:45 a.m.</td>
<td>8:30 a.m.</td>
</tr>
<tr>
<td>Break</td>
<td>11:00 a.m.</td>
<td>11:15 a.m.</td>
</tr>
<tr>
<td>Luncheon with Exhibitors</td>
<td>12:15 p.m.</td>
<td>1:30 p.m.</td>
</tr>
<tr>
<td>Break</td>
<td>3:00 p.m.</td>
<td>3:15 p.m.</td>
</tr>
</tbody>
</table>

**TUESDAY, OCTOBER 6**

<table>
<thead>
<tr>
<th>Event</th>
<th>Start Time</th>
<th>End Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Continental Breakfast with Exhibitors &amp; Prize Drawing</td>
<td>7:30 a.m.</td>
<td>9:15 a.m.</td>
</tr>
</tbody>
</table>

Once you register, a confirmation letter with more detailed information will be sent. If you have other questions about exhibiting, please contact FASI Headquarters at info@fasi-fl.org.

Hope to see you in Naples!

Sincerely,

The FASI Conference Committee
1. Company Information (As it should appear in the print materials - i.e., Guide to the Meeting) (PLEASE PRINT)

Company Name _______________________________________________________________________________________________________________
Street Address ___________________________________________________________________________________________________________________
City/St/Zip _______________________________________________________________________________________________________________________
Website _________________________________________________________________________________________________________________________
Main Telephone _________________________________________________________________________________________________________________

2. Primary Contact Person (PLEASE PRINT)

Primary Contact Name: _____________________________________________________Primary Title ________________________________________
Primary Telephone  ______________________________________________________________________________________________________________
Primary Email ___________________________________________________________________________________________________________________

*Early rates are available until Friday, August 21, 2020. After this date, regular rates will apply.

3. Exhibitor Showcase Fees

- Showcase & Conference – Member Early....................................................$1015
- Showcase & Conference – Member Regular ............................................$1123
- Showcase & Conference – Non-Member Early .....................................$1,090
- Showcase & Conference – Non-Member Regular ..............................$1,200
- Additional Rep(s) ________ @ $150 each .............................................$________

TOTAL $________

Name of Representatives City/State Email
1. _________________________________   ____________________________________  __________________________________________________
2. _________________________________  ____________________________________  __________________________________________________
3. _________________________________  ____________________________________  __________________________________________________
4. _________________________________  ____________________________________  __________________________________________________

*Exhibitor participation: Two complimentary representatives per booth, includes Casino Party, sessions, and all Exhibit Hall events. $150 per additional representative for the Showcase only.

4. Payment (All applications/contracts submitted must include full PAYMENT. (Check applicable boxes)

- AmEx#   __________________________________________________ Visa/MC #   ____________________________________________________________
- Exp. Date ______________________________________ Amount to Charge: $ _________________________________CVV: _______________________
- Name of Cardholder ________________________ Signature of Cardholder _____________________________________________________________
- Credit Card Billing Address  ☐ Same as above

Address __________________________________________________ City/St/Zip _____________________________________________________________

Exhibit space will be assigned by FASI using the following criteria: level of sponsorship, date paperwork was received, competing companies, and longevity of FASI membership. You will be notified of your exhibit space before the Conference. We try to keep competitors separated when assigning exhibit space. Please list companies you prefer not to be near: __________________________________________

5. Acceptance of Binding Contract for Commercial Support

We agree to all of the Terms and Conditions for this event. This application is made by the undersigned, an authorized signatory of the above-listed company, and constitutes a binding contract with FASI. FASI reserves the right, in its sole and absolute discretion, to refuse exhibit space to any applicant, or to revoke the right to display and to eject from the exhibit hall (or any other area over which FASI exercises control), any person, business, exhibit or other exhibitor property.

Name: __________________________________________________________ Title:_____________________________________________________________
Signature: ____________________________________________________ Date:_____________________________________________________________

SEND COMPLETED FORM TO:
Florida Association of Self Insureds, 222 S. Westmonte Drive, #111, Altamonte Springs, FL 32714
Phone: 407-774-7880, Fax: 407-774-6440 (credit card orders only) • FASI Federal Tax ID#: 59-2192394

A $100 administrative fee will be assessed for all refunds made by August 21, 2020. No refunds/requests will be made after Friday, August 21, 2020. If the Conference is canceled due to COVID-19, a full refund will be issued.
FASI is excited to offer a multitude of NEW sponsorship opportunities in 2020! Become a sponsor for the FASI Conference. By helping defray expenses, sponsors help FASI keep Conference fees at a lower level. Depending on the level of sponsorship, FASI sponsors can receive the following:

### SPONSORSHIP PACKAGES

<table>
<thead>
<tr>
<th>Level of Sponsorship</th>
<th>Cost</th>
<th>Description</th>
</tr>
</thead>
</table>
| □ Platinum           | $2995 | Half page ad in on-site program and sponsor signs  
|                      |       | Exhibit space at trade show*  
|                      |       | Conference registration for TWO**  
|                      |       | Golf registration for TWO***  
|                      |       | Golf hole sponsorship  
|                      |       | Opportunity for room upgrade  |

| □ Gold               | $2,495| Quarter page ad in on-site program and sponsor signs  
|                      |       | Exhibit space at trade show*  
|                      |       | Conference registration for ONE**  
|                      |       | Golf registration for ONE***  
|                      |       | Golf hole sponsorship  
|                      |       | Opportunity for room upgrade  |

| □ Silver             | $1,695| Sponsorship recognition in on-site program and sponsor signs  
|                      |       | 50% off exhibit space at trade show*  
|                      |       | Conference registration for ONE**  
|                      |       | Golf registration for ONE***  
|                      |       | Golf hole sponsorship  |

*Must complete and return the enclosed Trade Show Registration Form.  
**Must complete and return the enclosed Conference Registration Form.  
***Must complete and return the enclosed Golf Registration Form.
Sponsorship Agreement Form

The FASI Conference Committee has created extra marketing and promotional opportunities to enhance your overall sponsorship experience! These smaller sponsorships can either be purchased alone or as a supplement to an existing leveled sponsorship package to bump your company up to the next level.

### A LA CARTE SPONSORSHIP OFFERINGS

<table>
<thead>
<tr>
<th>Item</th>
<th>Cost</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session Sponsorship (9 Available)</td>
<td>$275</td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Verbal recognition from FASI Board of Directors</td>
</tr>
<tr>
<td>Lanyard Sponsorship</td>
<td>$575</td>
<td>Attendee lanyards with company logo distributed to each Conference attendee</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td>Tote Bag Sponsorship</td>
<td>$575</td>
<td>Tote bags with company logo distributed to each Conference attendee</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td>Welcome Reception Sponsorship</td>
<td>$1000</td>
<td>Company logo on koozies at Welcome Reception Bar</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>5 minutes of microphone time at Welcome Reception</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Conference registration for ONE</td>
</tr>
<tr>
<td>Breakfast Sponsorship (2 Available)</td>
<td>$375</td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Opportunity for distribution of promotional materials to attendees</td>
</tr>
<tr>
<td></td>
<td></td>
<td>5 minutes of microphone time at sponsored breakfast</td>
</tr>
<tr>
<td>Exhibitor Trade Show Luncheon Sponsorship</td>
<td>$1,100</td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Opportunity for distribution of promotional materials to attendees</td>
</tr>
<tr>
<td></td>
<td></td>
<td>5 minutes of microphone time at Exhibitor Trade Show Luncheon</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Conference registration for ONE</td>
</tr>
<tr>
<td>Cash Contribution</td>
<td>$___</td>
<td>Sponsorship recognition in on-site program and sponsor signs</td>
</tr>
<tr>
<td>Refreshment Break Sponsorship</td>
<td>$275</td>
<td>Sponsorship recognition in the on-site program and sponsor signs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Opportunity for distribution of promotional materials to attendees</td>
</tr>
<tr>
<td>Wi-Fi Sponsorship</td>
<td>$2,000</td>
<td>Sponsorship recognition in the on-site program and sponsor signs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Opportunity for distribution of promotional materials to attendees</td>
</tr>
</tbody>
</table>

**SPONSOR LEVEL/ITEM:** ____________________________________ **TOTAL:** $  _________________________________________________

**Name of Company:** ____________________________________ **Contact Name:** _________________________________________________

**Address:** ______________________________________________________________________________________________________________

**City/St/Zip:** ____________________________________________________________________________________________________________

**Phone:** _______________________________________________________ **Email:** _________________________________________________

☐ Check Enclosed  ☐ Visa  ☐ MasterCard  ☐ AmEx

Account #  _____________________________________________________________ **Exp. Date:**  ___________________________________

**Cardholder’s Name:** ________________________________________________ **Signature:**  ________________________________ **CVV:**  ___________

**Credit Card Billing Address:**  ☐ Same as Above

**Address:** ______________________________________________________________________________________________________________

**City/State/Zip:** __________________________________________________________________________________________________________

**SEND COMPLETED FORM TO:**

Florida Association of Self Insureds, 222 S. Westmonte Drive, #111, Altamonte Springs, FL 32714
Phone: 407-774-7880, Fax: 407-774-6440 (credit card orders only) • FASI Federal Tax ID#: 59-2192394
For additional information, please contact FASI at info@fasi-fl.org at 407-774-7880.
Advertising in the On-site Program gives your company high visibility at the Conference. For additional information on advertising in the Conference On-site Program, please contact FASI Headquarters (info@fasi-fl.org; 407-774-7880).

Outside Back Cover (4-color) ................................................. $875
Inside Back Cover (4-color) ..................................................... $550
Inside Front Cover (4-color) ...................................................... $525
Inside Full Page (1-color) ........................................................... $425
Inside Half Page (1-color) ............................................................ $325

High-resolution .jpg, .tiff, .eps (fonts converted to outlines), and .pdf files are acceptable. Email the files to info@fasi-fl.org. Dimensions: 7-1/2" X 10" for full-page ads; 5-1/2" X 7-1/2" for half page ads. Deadline: Electronic files must be submitted by August 14, 2020. Color of inside pages [1-color] will be chosen at the discretion of the publisher.

Name of Company: ______________________________ Contact Name: _______________________________________________
Address: ______________________________________________________________________________________________________
City/St/Zip: ______________________________________________________________________________________________________
Phone: ____________________________________________________ Email: _______________________________________________

Ad Size/Color:  □ Outside Back Cover (4-color) - $875.00  □ Inside Back Cover (4-color) - $550.00
  □ Inside Front Cover (4-color) - $525.00  □ Inside Full (1-color) - $425.00
  □ Inside Half (1-color) - $325.00

□ Check Enclosed  □ Visa  □ MasterCard  □ AmEx

Account # ____________________________________________ Exp. Date: ______________
Cardholder’s Name: ______________________________ Signature: ______________________________ CVV: __________

Credit Card Billing Address:  □ Same as Above
Address: ______________________________________________________________________________________________________
City/State/Zip: ________________________________________________________________________________________________

Please mail or fax this form (with payment) to FASI Headquarters 222 S. Westmonte Dr., #111 Altamonte Springs, FL, 32714
Fax: 407-774-6440 • Phone: 407-774-7880 • FASI Federal Tax ID# 59-2192394

Hotel Information

51ST ANNUAL EDUCATIONAL CONFERENCE & TRADE SHOW
October 4 - 7, 2020 • The Ritz Carlton Naples • Naples, FL
Ritz Carlton Naples • 280 Vanderbilt Beach Rd • Naples, FL 34236 • Phone: 239-598-3300

Reservations must be received by the hotel by August 21, 2020, to request the accommoda-
tions of your choice. Reservations made after that date will be confirmed on a space availability basis only. When contacting the hotel for reservations, be sure to mention the FASI room block.

ATTENTION REGISTRANTS: Do you have special needs? If so, please notify the hotel of any spe-
cial needs you may have involving your sleeping room or access to public areas and/or services.

Check-in time is 4:00 pm and check-out time is 12:00 pm. Room types are not guaranteed until confirmation is received from the hotel.

ROOM RATES: Run of the House - $192.00 plus tax (single/double)
GOLF OUTING FEES PER PERSON:  □ On or Before September 4, 2020 - $150.00  □ After September 4, 2020 - $200.00

Player #1: ___________________________________________ FASI Member? □ Yes □ No

Company Name: ___________________________________________
Address: __________________________________________________
City/St/Zip: ________________________________________________
Phone: ___________________________ Fax: _______________________
Cell: ___________________________ Email: ______________________

You do not need to have a foursome to register — we will gladly assign you to a foursome.

□ Please assign me to a foursome.  □ My foursome will include me and:

Player #2: ___________________________________________
Company: ___________________________________________
Phone: ___________________________

Player #3: ___________________________________________
Company: ___________________________________________
Phone: ___________________________

Player #4: ___________________________________________
Company: ___________________________________________
Phone: ___________________________

PAYMENT METHOD:

TOTAL AMOUNT: ______________________________

□ Check enclosed  □ Visa  □ MasterCard  □ AmEx

Account # ___________________________ Exp. Date: ____________ CVV: ____________
Cardholder’s Name: ___________________________ Signature: ___________________________

Credit Card Billing Address: □ Same as Above
Address: ___________________________________________
City/State/Zip: ________________________________________

SIGN UP NOW AS SPONSORSHIPS ARE ON A FIRST-COME, FIRST-SERVED BASIS

Contact Name: _______________________________ FASI Member? □ Yes □ No

Name to be Shown on Sign: _______________________________

Company Name: _______________________________

Address: _______________________________ City/St/Zip: _______________________________

Phone: __________________ Fax: __________________

Email: _______________________________

SPONSORSHIP OPPORTUNITIES

- Putting Green Contest & Monitor ............................................. $50 Prize Included $600 - One Available
- Beverage Cart ........................................................................................................ $600 - Two Available (each)
- Longest Drive ................................................................. $50 Prize Included $250 - Exclusive
- Closest to the Pin ................................................................. $50 Prize Included $250 - Exclusive
- Longest Putt ................................................................. $50 Prize Included $250 - Exclusive
- Most Accurate Drive ................................................................. $50 Prize Included $250 - Exclusive
- Hole Sponsorship ........................................................................................................ $175 (each)
- Other Donation ........................................................................................................ $_____
- Golfer's Goody Bag Item* (for 40 golfers): ______________________________
- Door Prize*: ________________________________________________

*Ship goody bag items and/or door prizes by Friday, September 18, 2020, to FASI Headquarters, 222 S. Westmonte Drive, #111, Altamonte Springs, FL 32714.

PAYMENT METHOD

TOTAL AMOUNT: _______________________________

- Check enclosed □ Visa □ MasterCard □ AmEx

Account # _______________________________ Exp. Date: __________ CVV: __________

Cardholder’s Name: _______________________________ Signature: _______________________________

Credit Card Billing Address: □ Same as Above

Address: _______________________________

City/State/Zip: _______________________________

In order for FASI to provide proper recognition for sponsors in the on-site program, we must receive your commitment to sponsor no later than AUGUST 21, 2020. FASI will assign sponsors to the events on a first-come, first-served basis. Commitments must be received in writing, either by mail or fax, along with payment to be confirmed.

THERE WILL BE NO REFUNDS ON SPONSORSHIPS UNLESS THE CONFERENCE IS CANCELED DUE TO COVID-19.

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